*Remember to use the filter up the top of the stock filter criteria selector to find the relevant criteria quickly.* 

	Select option		
	Filter Enter keywords	Expand all Collapse all	0
	Lincoln Criteria	-	Â
	Benchmark	-	
	Dividends	-	
or ol ta oil	Event Date	•	
	Financial Accounts	-	1
st	Financial Ratios	*	1
al :la	General	•	
ns ac	Earnings Growth Rates	•	
no st	Financial Health	-	
:w :k	Industry Averages	-	
ki	Liquidity And Size	•	-

## Large cap growth investor

This filter is designed to identify large cap companies which are currently growing and are expected to grow over the next two years. Forecasts assist in determining whether this future growth is likely. This filter attempts to identify large cap stocks, therefore, forecasts are often available. Suits the Growth focused investor primarily but can also appeal to a volatility averse investor.

•	Financial Health Rating	= Satisfactory/Strong
•	Revenue growth 1 yr (%)	> 8
•	ROA % (Return on assets)	> 4
•	ROE % (Return on equity)	> 6
•	EPS growth 1yr (%) forecast year 1	= ANY
•	EPS growth 2yr (% pa) forecast year 1	> 0
•	PE to industry average	= ANY
•	Price to Consensus target (%)	= ANY
•	Price to Lincoln Valuation (%)	= ANY
•	Market capitalisation (\$m)	> 1000
•	Constituent of ASX200	= True
•	Price change 1 month (%)	= ANY
•	Price change 1 yr cf. All Ordinaries (%)	> -10
•	Dividend yield (%)	= ANY

# **Dividend paying**

Designed to identify stocks paying a dividend above the market whilst growing earnings. Long-term earnings growth is key to long-term dividend growth. Ensure you look at dividend yield % with the share price change as the yield improves as the price falls. Forecast yield is 'ANY' as some smaller companies that pay a great yield may not be covered by analysts. Including a figure gives you covered companies If you want to focus on larger caps then enter selective forecast figures. Suits both the "Volatility averse" and "Dividend maximiser" specify forecast figures to focus on larger caps.

<u>HINT</u>: Once you identify the market yield you may wish to change the "Gross dividend yield (%)" to be greater than the number in order to refine the list down to stocks paying an above market yield.

## Value filter

This filter aims to identify companies which may represent value combining the PE, Price-to-sales, Price-to-net tangible assets, Lincoln Valuation and Consensus price targets. The company must also have a history of earnings growth. Companies that appear in this filter are healthy, undervalued and have a history of profits. If you want to focus on larger caps then enter selective forecast figures. This filter suits the value investor.

•	Financial Health Rating	= Satisfactory/Strong
•	PE (Price to earnings) ratio	< 12
•	PE ratio forecast year 1	= ANY
•	PEG ratio forecast year 1	= ANY
•	Price to consensus target	= ANY
•	Price to Lincoln Valuation	= ANY
•	Price to sales	< 4
•	Price to NTA per share	= ANY
•	EV/EBITDA	= ANY
•	EPS growth 2yr (% pa)	> 0
•	EPS growth 2yr (% pa) forecast year 1	= ANY
٠	Price change 1 year (%)	= ANY
•	ROA % (Return on assets)	> 0
•	Market capitalisation (\$m)	= ANY

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<u>HINT:</u> The lower the price ratios the cheaper the stock. This is the same for EV/EBITDA. However be wary, there may be a very valid reason the stock is cheap. Adding a value to the "Price change 1 year" criteria may help remove basketcases.

## **Relive my youth**

This filter aims to identify small up and coming companies. However it pays particular attention to those that pay a dividend. While smaller cap stocks can be more volatile, the stability provided by dividends means that income investors can seek some growth without compromising on the cash they need to fund their retirement. Be wary of stocks who have had significant price declines which artificially lifts the yield. Suits the "Dividend maximiser" investor and those in accumulation phase perhaps.

•	Financial Health rating Dividend Yield (%)	= Strong/Satisfactory > 5%
•	Gross dividend yield (%)	= ANY
•	Dividend yield (%) forecast year 1	= ANY
•	Forecaster count	= ANY
•	Next franking (%)	= ANY
•	Days to next ex-dividend date	= ANY
•	Dividend cover ratio	> 1
•	Average daily trade (\$000)	> 50
•	Market capitalisation (\$m)	< 1000
•	Constituent of ASX200	= False
•	Price change 1 year (%)	= ANY
•	EPS growth 2yr (% pa)	> 0

#### **Earnings turnaround**

This filter aims to identify companies which were loss-making entities but are now profitable. This allows for potentially getting in sooner, rather than later. This filter can be **<u>RISKY</u>**. Therefore, you need to consider it within the context of your investment profile. Suits the growth investor with a higher risk appetite that is looking for capital appreciation.

•	Financial Health rating	= Strong/Satisfactory
•	Revenue growth 1 yr (%)	> 10
•	ROA % (Return on assets)	> 0
•	ROA (return on asset) growth 1 yr	= ANY
•	Profit bef tax & abs growth 1 yr	= ANY
•	EPS (Earnings per share) growth 1 yr %	= ANY
•	Price change 1 month (%)	= ANY
•	Price change 1 yr cf. All Ordinaries (%)	> -10
•	Average daily trade (\$000)	> 20
•	Financials received	= ANY

NOTE: The trick to this filter is sorting by ROA growth and then ensuring the next three columns are blank. This will mean a company has moved from a loss making position to a profitable one (earnings turnaround).

## Price momentum change

This filter aims to identify companies that have had a terrible run in share price but may have turned the corner. Sort by the month column to find stocks that have risen over the month and the week. Dividend maximisers pay attention to the dividend yield as that may prove an opportunity. DO YOU RESEARCH FIRST!!! This filter can be risky. Therefore, you need to consider it within your investment profile. Suits the value investor looking for capital appreciation and dividend maximiser.

•	Financial Health rating	= Strong/Satisfactory
•	Price change 1 week (%)	> 0
•	Price change 1 month (%)	= ANY
•	Price change 3 months (%)	< 0
•	Price change 6 months (%)	< 0
•	Price change 1 year (%)	= ANY
•	ROA % (Return on assets)	> 0
•	Market capitalisation (\$m)	> 100
•	Average daily trade (\$000)	> 200
•	Gross dividend yield (%)	= ANY

## **Possible Star Growth Stocks**

This filter aims to identify possible Star Growth Stocks following the next reporting season. It does this by identifying the pattern required to meet the Star Growth Stock criteria. ROA is at 7% because if the company grows it is likely to pass 8% in the next period. Not all companies may become Star Growth Stocks, therefore you need to drill down into each stock to form your opinion as to whether they are likely to continue to grow. Note: Star Stock status must be 'Borderline' or 'NO', otherwise Star Stocks will appear in this filter which defeats the purpose of identifying 'possible' Star Growth Stocks.

- Star Stock status
- Financial Health rating
- ROA % (Return on assets)
- EPS (Earnings per share) growth 1 yr %
- EPS growth 1yr (%) forecast year 1
- Forecaster count
- Market capitalisation (\$m)
- Financials received

(each option except 'Star Growth Stock' and 'Star Growth Stock and Star Income Stock') = Strong/Satisfactory

- 30 > 7
- >0
- = ANY
- = ANY
- > 80
- = ANY

## **Possible Star Income Stocks**

This filter aims to identify companies that currently pay a high yield but are yet to be covered by Lincoln. This allows for potentially getting in sooner, rather than later. Not all companies may become Star Income Stocks, therefore you need to drill down into each stock to form your opinion as to whether they are likely to continue to be a strong dividend payer. Suits the dividend maximiser investor looking for income. Lift the market cap for a volatility averse approach.

•	Star Stock status	(each option except 'Star Income Stock', 'Star Growth Stock and Star Income Stock' and 'Borderline Star Growth Stock and Star Income Stock)
•	Financial Health rating	= Strong/Satisfactory
•	Gross dividend yield (%)	> 5
•	EPS (Earnings per share) growth 1 yr %	> 0
•	Gross dividend yield (%) forecast year 1	= ANY
•	Market gross dividend yield (%) fcst year 1	= ANY
•	EPS growth 1yr (%) forecast year 1	= ANY
•	Forecaster count	= ANY
•	Market capitalisation (\$m)	> 80
•	Days to next ex-dividend date	= ANY
•	Financials received	= ANY

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